	GUILFORD COUNTY SCHOOLS **Request for Proposals** **Addendum #1** **4/10/2023** **Nursing & Nursing Assistant Services** **Purchasing Department** **501 W. Washington Street** **Greensboro, NC 27401**
Direct all inquiries to:	**RFP#: 6567**
Velicia Moore	**Bids due date: April 20, 2023**
gaddyv@gcsnc.com 336.370.3240	**Commodity:** Nursing & Nursing Assistant Services

NOTICE TO BIDDERS

Please be advised that this document serves as addendum 1 to the RFP 6567-Nursing services mentioned above. The following are questions asked by vendors and the questions answered by Guilford County Schools (GCS), please see below.

For all answers, please refer to the Questions section on page 6 of the RFP and click on the Q&A link provided.

1. Can you list your awarded vendors with rates for your current Nursing services?
2. (5.0) Will the district provide PPE for nurses?
3. (5.0) Does the school provide all medical equipment and materials needed?
4. (5.0 #1) Will the school district consider virtual supervision provided by the agency and by an RN for the LPN and CNA II nurses?
5. (5.0 #2) How many full time CNA, LPN and RNs will the district require for the 23/24 SY?
6. (5.0 #4) In the event the nurse's assigned student is absent from school, will the nurse be assigned other tasks for that work day or be permitted to bill a specific number of hours if they are not able to stay and be reassigned?
7. (5.0 #4) In the even the agency nurse is absent from work, does the district require immediate substitute coverage or is it acceptable for the agency to work to cover the absence on a best efforts' basis?
8. (5.0 #7) Are agency supervisors permitted to attend the annual contract orientation virtually or must they attend on site?
9. What vendors is the school district currently using for nursing services?
    a. What are the current hourly rates for CNA, LPN and RN services?
    b. Are your current vendors meeting all your staffing needs?

10. Is this a new initiative? If not, please provide the names of the current vendor(s) providing the services.
11. Can you please let us know the previous spending of this contract?
12. Please confirm if we can get the proposals or pricing of the incumbent(s).
13. Are there any pain points or issues with the current vendor(s)?

14. Please confirm the anticipated number of awards.
15. What is the estimated budget for this RFP? If unknown, please specify previous spending.
16. Is this a new requirement? If not, please provide the current vendor(s) providing the service and how are the current services being procured? Apart from end of tenure, is there any other reason to release this solicitation? Are there any pain points?
17. Kindly provide the exact format for the proposal.
18. Is there any preference to the local vendor while evaluating the proposal?
19. Kindly provide list of Attachments/Forms that are required to be submitted with the proposal so to avoid compliance issues.
20. Is this multi or single award?
21. Kindly specify total number of FTE's working on current contract and annual $ value spent.
22. Kindly specify the days and working hours required for the current positions?
23. Do we need to provide sample resumes or live resume for each job title mentioned in the RFP along with the licenses?
24. Please specify the no. of days the school will commence working and no. of hours school will work in a day?
25. Can we do email on same day when we are doing FedEx, as we do FedEx before the due date. Please confirm.
26. As mentioned in the solicitation, we need provide experience with Guilford County Schools. Can you waive off this requirement as this limit the competition to bid on this RFP.
27. As we do not require any equipment from School, please confirm if School required us to provide any kind of equipment?
28. Please confirm if we are not providing experience with school district, what we need to mention in this section?
29. Is it mandatory to utilize subcontractor? If yes, please specify the goal for the same? The district is wanting to know if you or your company is minority owned.
30. If it is mandatory to utilize the subcontractor, please specify what certification we need to provide MBE or HUB?
31. As we are self Historically Underutilized Business certified in the State of NC, then do we need to subcontract with Minority/Women Business Enterprise or Historically Underutilized Business? If yes, please define subcontracting goals.
32. Is it mandatory to provide references of School districts, including Guilford County Schools? Please confirm.
33. Would you be accepting references from large commercial entities?
34. Do we have to provide Sample Insurance Certificate with the proposal response? Please confirm.
35. Will you award this contract to the lowest responsive bidders? Please confirm.
36. Will the agency be giving any preference to local vendors? Please confirm.
37. In order to be responsive, is it mandatory to have physical office in New Jersey? Please confirm.
38. In order to be responsive, is it mandatory to provide Business Registration Certificate (BRC) with the proposal response? Please confirm.
39. Can we provide BRC certificate after the award? Please confirm.
40. We are a Virginia-based MBE firm certified by NMSDC, are we qualified to bid as a HUB?
41. Out of mentioned staffing positions, what are the most filled positions? Please share.
42. In order to be responsive, is it mandatory to bid on all the positions? Please confirm.
43. Can you please provide Job descriptions and qualification for RN, LON and/or CAN II positions?
44. What would be the shift timings for the given positions?
45. What would be the estimated hours for given positions?
46. Please confirm minimum guaranteed hours per week for these positions.

47. Are these full-time positions or weekly assignments?
48. Can you please confirm the weekly assignments duration (7 week/13 week or more) if any?
49. What is weekend and holiday shift work rate policy of County such as 1.5-time standard hourly rate? Please confirm.
50. Can you please share shift timings and location of services?
51. Do we need to provide hourly rate or crisis rate?
52. Do we need to provide hourly rate or fully burdened hourly rate?
53. What will be the estimated annual budget for this project?
54. Is this a single award or multiple award contract?
55. If it is a multi-award contract, can you please confirm the total number of vendors to be awarded this contract?
56. How will job requests be shared among multiple awarded vendors?
57. Will all job requests be shared among all awarded vendors simultaneously?
58. Is there any ranking system for sharing job requests among awarded vendors such as primary bidder, secondary bidder, and then other awarded bidders?
59. Can you share details from where we can get old RFP details?
60. Can you please tell us where we can see the records for the old contract?
61. Can you please share the email id/details where we can raise the public record request for old RFP?
62. How many positions are required under this contract?
63. How many positions are currently open?
64. How many positions are currently used in a single day? Please give rough estimate.
65. Is this a re-compete RFP? If yes,
66. a. Could you please share the name of Current Suppliers (who are currently providing services to Agency)?
67. b. Could you please share current Supplier's pricing and Proposals?
68. c. How many awards were made in the Past?
69. d. When was the existing contract started, and what is the annual monetary spent value of the current contract since inception?
70. e. How many resources are currently engaged in the current contract?
71. f. Can you please share the no. of positions served in previous years under this contract?
72. g. Can you please share the amount of business each vendor did under this contract in previous years?
73. h. Is there any issue that the agency is currently facing with the incumbents?
74. i. Are incumbents allowed to bid on this RFP? Please confirm.
75. j. Please share the historical spending for the year 2021 and 2022?
76. k. How many nurses were used in year 2021 and 2022?
77. 1.0) Who are the current vendors providing services?
78. (1.0) What are the current hourly rates by vendor?
79.