

	<p align="center">GUILFORD COUNTY SCHOOLS Request for Proposals Addendum: 4/8/24 Purchasing Department 501 W. Washington Street Greensboro, NC 27401</p>
Direct all inquiries to:	Request for Proposals: 6643
Letitia Hines	Proposal due date: April 22, 2024
HinesL@gscsnc.com 336.370.3238	Commodity: Nursing Services

NOTICE TO BIDDERS

Please be advised that this document serves as Addendum 2 to the RFP 6643 Nursing Services. The following update by Guilford County Schools (GCS), please see below.

Reference	Question/Answer
Reference: Section 4.0, Page 6 - General Requirements, #2	How many students currently require 1:1 nursing level care? Currently 50 Students How many nurses/FTEs do you anticipate needing for the 2024-2025 school year? It varies. We begin serving students at age 3. Some will graduate this spring.
Reference: Section 4.0, Page 10 - Proposal Form, #5 and #6	What fee/rate range per hour do you expect for RN/LPN and CNAII? Nursing: LPN/RN \$45.00 CNA2: \$18.00- \$25.00
Reference: Section 4.0, Page 5 - Review and Award	What agencies do you currently work with for nursing? ARO, Bayada, Brightstar, Maxim, Premier, Infinium and Thrive were used during the 2023-2024 School Year. Can you clarify if this will be a single award bid or multi award bid? Multi
Reference: Page 1 - Execution	Do we need to complete and submit a vendor application through the Purchasing Department before submitting the bid, or is that completed only if

	the bid is awarded? Only needs to be completed if the bid is awarded.
General	What is the estimated budget of the contract? If unknown, please provide previous spending. It varies depending on the students needing the service.
General	Is this a new requirement? If not, please provide a list of the current vendor(s) providing the service and how the current services are being procured. Apart from the end of tenure, are there any other reasons to release this solicitation? Are there any pain points? GCS would prefer vendors file claims via medicaid, but if choosing to bill the district monthly invoices will be submitted to Health Services Department. It will vary from agency to agency, some agencies return as renewals, others are added based on student need. (ARO, Bayada, Brightstar, Maxim, Premier, Infinium and Thrive were used during the 2023-2024 School Year.) Nursing: LPN/RN \$45.00 CNA2: \$18.00- \$25.00
General	Please provide the total number of temporary staff on the current assignment. Provide the job classification of each worker, the vendor assigning the temporary employee, and the pay/bill rate for the temporary employee. It varies based on enrollment and need. We have some shared assignments. Nursing: LPN/RN \$45.00 CNA2: \$18.00-\$25.00
General	Will this be a single award or multiple awards? multi
General	If multiple awards are planned, will the number of awarded vendors increase, decrease, or remain the same? It will vary depending on the students needing the service.
General	Please provide a copy of the proposal from all current vendors providing temporary staffing, including rate/cost sheets. ARO, Bayada, Brightstar, Maxim, Premier, Infinium and Thrive were used during the 2023-2024 School Year.
General	Is there a preference for local vendors during the proposal evaluation process? No
General	What is the average length of the assignment? 24-25 School Year
General	Could you specify the locations where the nurses will be conducting their work? Any GCS Campus
General	Please provide the frequency of required staff (i.e., RN, LPN, and CNA II) for each location covered by this assignment. It varies based on enrollment and need. We have some shared assignments.
General	Is subcontracting obligatory? If so, could you clarify the exact percentage goals? No.

General	What equipment does the awarded vendor need to provide for the nurses? Most equipment is at the school, buy if something is needed and GCS cannot find a vendor for a specific piece of equipment then GCS Health Services may ask for vendor recommendations. Also, students a majority of the time have their equipment with them at school.
General	Are the services restricted solely to on-school premises? If not, could you outline all roles? Yes
General	Is travel for nurses reimbursable? No of travel the nurse would be based at a school not traveling between locations
General	Are resumes and corresponding licenses required to be included with the bid? If so, how many per job title? No.
Submission Requirements, Page 4:	Please confirm, whether is it accurate that only one original copy is required for submission. Yes
Submission Requirements, Page 4:	Just to confirm, is it correct that only one hard copy is required along with an email submission, and no USB or flash drive is necessary for the proposal submission process? Yes
Submission Requirements, Page 4:	In reference to the above question please provide insight into if both the Hard copy submission and email are mandatory or not. Yes
Submission Requirements, Page 4:	Could you confirm if the submission requires one original hard copy along with a digital copy via email, or are there any additional submission instructions to be aware of? Yes
Submission Requirements, Page 4:	Are there specific formatting requirements for the hard copy submission, such as binding or labeling, that we should adhere to for the original proposal? No just make sure it is address to the Director of Health Services
References, Page 5:	Are references from schools the sole mandated ones? No
General Requirements, Page 6:	What specific criteria is the School District (SD) looking for under the statement requiring the maximum number of hours of nursing or CNA II services per week? Currently 35-45 nurses, it varies based on enrollment and need. We have some shared assignments so we would look the hours per week the staff can work (For example, a CNA contract could say they can work 20 hours a week only per the rate of pay)
General Requirements, Page 6:	Could you specify the number of CNA II hours the School District is seeking in proposals? Additionally, how many full-time equivalents (FTEs) are required, and what are the most frequently used job titles for these positions? It varies. We begin serving students at age 3. Some will graduate this spring.
General Requirements, Page 6:	Are live resumes and certifications necessary to be included in the proposals to fulfill the requirement of R.N. or L.P.N. licensure status and the agency's Federal ID Number? Yes
M/WBE or HUB DESIGNATION, Page 9:	Is compliance with M/WBE (Minority/Women-Owned Business Enterprise) or HUB (Historically Underutilized Business) requirements mandatory for proposals? No

M/WBE or HUB DESIGNATION, Page 9:	Is M/WBE (Minority/Women-Owned Business Enterprise) or HUB (Historically Underutilized Business) participation mandatory? No
Proposal Form Required for All Proposals, Page 10:	Is it required to provide the fee per hour of service delivered by both RN/LPN as one combined rate in the proposal forms? Separate them please