



**GUILFORD COUNTY SCHOOLS
Request for Proposal**

**Purchasing Department
501 W. Washington Street
Greensboro, NC 27401**

Direct all inquiries to:

Request for Proposal: 6631

Velicia Moore

Bid due date: March 20, 2024

gaddyv@gcsnc.com 336-370-3240

**Commodity: Paging/Communications
Equipment & Installation**

NOTICE TO BIDDERS

Proposals, subject to the conditions made a part hereof, will be received by the Guilford County Schools Purchasing Dept. at 501 W. Washington St., Greensboro, NC 27401, until **2:00 pm EST** on **Wednesday, March 20, 2024** for furnishing and delivering the commodity as described herein. Bids submitted via facsimile (FAX) machine in response to this Request for Proposals **will not** be accepted.

EXECUTION

In compliance with this Request for Proposal (RFP), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein. By executing this bid, the undersigned Vendor certifies that this bid is submitted competitively and without collusion (G.S. 143-54), that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that it is not an ineligible Vendor as set forth in G.S. 143-59.1. False certification is a Class I felony. Furthermore, by executing this proposal, the undersigned certifies to the best of Vendor's knowledge and belief, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency. As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-Contractors for any Contract awarded as a result of this RFP, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

Failure to execute/sign proposal prior to submittal shall render bid invalid and it WILL BE REJECTED. Late proposals will not be accepted.

BIDDER:		FEDERAL ID OR SOCIAL SECURITY NO.	
STREET ADDRESS:		P.O. BOX:	ZIP:
CITY & STATE & ZIP:		TELEPHONE NUMBER:	FAX NUMBER:
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING:		TITLE	
AUTHORIZED SIGNATURE:	DATE:	E-MAIL:	

Offer valid for **120 days** from date of proposal opening, unless otherwise stated. After this time, any withdrawal of offer shall be made in writing, effective upon receipt by the agency issuing this RFP.

1.0 PURPOSE AND BACKGROUND

Paging/Communications Equipment purchase, and installation as described.

2.0 GENERAL INFORMATION

This RFP is comprised of the base bid document, any attachments, and any addenda released before contract award. All attachments and addenda released for this RFP in advance of any Contract award are incorporated herein by reference. Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

TAXES

Guilford County Schools is **NOT** tax-exempt. Unless otherwise indicated, tax must be computed and added to your bid. Any itemized shipping charges are also subject to tax. When invoiced, tax should be invoiced as a separate line item.

MINORITY AND WOMEN OWNED BUSINESS ENTERPRISE (MWBE)

The Board of Education awards public contracts without regard to race, religion, color, creed, national origin, sex, age or handicapped condition as defined by North Carolina General Statutes, 168A-3. GCS Board of Education promotes full and equal access to business opportunities with Guilford County Schools. Minority businesses are encouraged to submit bids for this project. All vendors shall have a fair and reasonable opportunity to participate in GCS business opportunities.

INSURANCE

Certificate of Insurance

Each vendor shall furnish GCS a certificate of insurance showing that the required workmen's compensation and public liability insurance are carried by the Contractor. The certificate of insurance should show that it is issued to or at the request of the Guilford County Board of Education, High Point, North Carolina. All insurance carriers shall be licensed to do business in North Carolina or approved to issue insurance coverage by the Commission of Insurance of North Carolina.

The certificate of insurance shall include substantially the following provision: The insurance policies to which this certificate refers shall not be altered or canceled until after ten (10) days' written notice of such cancellation or alteration has been sent by certified mail to the Guilford County Board of Education, High Point, North Carolina.

Public Liability Insurance

The vendor shall maintain public liability insurance covering his liability for bodily injury and property damage which may arise from his operations, contractual obligations, products and completed operations, as well as operations performed by independent contractors, in not less than the following amounts:

- 1.A combined single limit (CSL) of \$1,000,000 each occurrence, or
- 2.A \$1,000,000 limit for Bodily Injury Liability, and \$1,000,000 limit for Property Damage Liability.

An occurrence form of policy will be required, and the certificate of insurance submitted by the Contractor must be personally signed by a resident licensed agent of each of the companies listed on that form.

Worker's Compensation Insurance

The Contractor shall maintain during the life of his contract all such workmen's compensation insurance as is or may be required by the laws of North Carolina.

Terms and Conditions

It shall be the vendor's responsibility to read the instructions, terms and conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued relating to this IFB.

3.0 SPECIFIC INFORMATION

PRE-BID CONFERENCE

MANDATORY pre-bid site visits are scheduled for:

Wednesday March 6, 2024 – Fairview ES @ 9:00 am, Colfax ES @ 1:00 pm.

Thursday March 7, 2024 - Smith Academy @ 9:00 am, Eastern Guilford MS @ 1:00 pm

BID QUESTIONS

Upon review of the RFP documents, vendors may have questions to clarify or interpret the RFP to submit the best bid possible. To accommodate the bid questions process, vendors shall submit any such questions by **5:00 pm Monday March 11, 2024**.

Pre-Proposal Response/Addenda will be issued **Tuesday March 12, 2024**, via website.

Instructions:

Written questions shall be emailed to techrfpq@gcsnc.com by the date and time specified above. Vendors will enter "RFP #6631 – Questions" as the subject for the email. Question submittals will include a reference to the applicable IFB section and be submitted in a format shown below:

Reference	Vendor Question
RFP Section, Page Number	Vendor question...?

Questions received prior to the submission deadline date, GCS’s response, and any additional terms deemed necessary by GCS will be posted in the form of an addendum. No information, instruction or advice provided orally or informally by any GCS personnel, whether made in response to a question or otherwise regarding this RFP, shall be considered authoritative or binding. Vendors shall be entitled to rely **only** on written material contained in an addendum to this RFP.

BID SUBMITTAL

Sealed proposals, subject to the conditions made a part hereof and the receipt requirements described below, shall be received by the GCS Purchasing Department by the closing date and time. The proposal should be addressed in an envelope with the RFP number as shown below in the mailing instructions. It is the responsibility of the bidder to have the proposal in the Guilford County Schools Purchasing office by the specified time and date of opening. Late responses will NOT be accepted.

Attempts to submit a bid via facsimile (FAX) machine, or telephone in response to this Request for Proposal will **not** be accepted.

MAILING INSTRUCTIONS

DELIVERED BY US POSTAL SERVICE OR ANY OTHER MEANS:

RFP No. 6631
Velicia Moore, CLGPO
Purchasing Director
Guilford County Schools
Purchasing Department
501 W. Washington Street
Greensboro, NC 27401

REFERENCES

Guilford County Schools reserves the right to require upon request a list of references from other school districts or similar service agencies for which the company has provided the services or goods solicited in this IFB. GCS may contact these users to determine quality level. Such information may be considered in the evaluation of the bid.

WARRANTY

Please provide the Manufacturer’s warranty for the product bid.

4.0 AWARD AND BID EVALUATION

REVIEW AND AWARD

It is the intent of Guilford County Schools (GCS) to award this Request for Proposals to the responsible bidder(s) who best matches the needs of GCS. Guilford County Schools reserves the right to reject any or all proposals presented and to waive any informalities and irregularities. Award of this RFP may be in whole or in part as deemed to be in the best interest of GCS. All projects are awarded contingent upon funding. No bid may be withdrawn after the scheduled closing time for the receipt of bids for a period of 120 days.

EVALUATION CRITERIA

Proposals shall include, but are not limited to, all performance requirements/specifications listed below. Any proposed services (which are over and above standards for professional practice and/or the requirements/specifications) listed below shall also be noted along with all financial considerations. Proposals will be reviewed by an internal committee where proposals will be evaluated and ranked. Proposing bidders may be asked to participate in an interview to further discuss qualifications and to answer questions from the committee. The evaluation is designed to award this procurement not necessarily to the respondent of least cost. The proposal will be awarded to the responsible, responsive firm whose proposal, conforming to this solicitation, will be the most advantageous to Guilford County Schools, price and other factors considered.

Criteria	Weight (%)
Cost	<i>40</i>
Technical Capabilities	<i>30</i>
Experience	<i>20</i>
Warranty And Support	<i>10</i>
Total Score	100

5.0 REQUEST FOR PROPOSAL DOCUMENT

Guilford County Schools is requesting proposals from contractors that can provide the specified Valcom and Lightspeed equipment or equivalent including the installation of provided equipment to the district. Vendor responses should consist of both the purchase and installation of a new Valcom intercom and Lightspeed classroom Audio Enhancement Systems (AES) at four (4) Guilford County School locations, Fairview Elementary, Colfax Elementary, Eastern Guilford Middle, Smith Academy.

Guilford County Schools has the following minimum system requirements for the proposed new Valcom Intercom/Lightspeed Audio Enhancement systems:

1. Individual room paging from the districts existing VOIP phone system.
2. Pre-recorded emergency audio messages
3. Emergency text notifications to IP clock/speaker displays.
4. LightSpeed classroom audio muting when Valcom paging is activated.
5. Emergency panic button via individual lanyards.
6. Emergency panic button permanently mounted in room.
7. Wireless audio module for existing mobile interactive panel to connect to AES.
8. Multiple bell schedules via zones.
9. Console or map that will display emergency alerts.
10. System should be able to broadcast music from a designated room/location.
11. System should be able to send alerts via email/text messaging for emergency alerts.
12. Fixed wired emergency panic/call button.

The project will have four phases...

1ST Phase will be the procurement of the equipment. The winning Vendor/Contractor will be responsible for storing/securing equipment and any supplies until individual site work commences.

2nd Phase will be the installation of the new equipment. The winning Vendor/Contractor shall follow all Guilford County Schools Technology standards (listed below). This phase will include the relocation, testing and labeling of two existing data drops within the classroom when available. If the existing drop is not long enough to reach the new installation location or there are no data drops available, a new CAT6 data drop will be required to be installed by the contractor. All new data drops shall be tested, labeled, and must terminate into the designated IDF or MDF location. This phase will also include the installation and labeling of the Valcom IP Clock/Speaker in the designated locations. The clock/speaker will require one of the two relocated or new data drops. The clock speaker shall be mounted 18" below the finished ceiling. The data drop should be run down to the clock using Panduit (LD5IW8-A, DCF10WH-X) stick-on raceway with a minimum of two screws and wall anchors to secure the Panduit from falling. The call/emergency panic button shall be installed via one CAT6 cable from the IP clock/speaker to the designated location (usually beside the interior hallway door inside the instructional space). The call/emergency panic button shall be mounted 42" AFF via Panduit (LD5IW8-A, DCF10WH-X) stick-on raceway with a single gang Panduit surface mount box (JBP1EWH) secured via screws with wall anchors to secure the raceway and surface mount box from falling. Analog speakers will be installed in the hallways, office suites, outdoors, and restrooms. Hallways will be assigned two zones and 2 power supplies. Hallway speakers shall alternate between the two different zones. The office suite will be assigned a single audio zone with power supply. Restrooms will be part of the hallway zones. Outside speakers will be divided up into multiple audio zones with individual power supplies. All hallways and outdoor speakers shall have a new cable (CAT6) installed back to the MDF or IDF as designated.

The Lightspeed classroom enhancement kit shall be installed in the designated locations (instructional spaces). The lightspeed system includes a single speaker (TCQ) to be installed in the drop ceiling in the center of the instructional space, secured with a tether cable connected/secured to a ceiling joist. The TCQ speaker size is 1' x 2' and will require the contractor to cut the existing ceiling tile and install a T-bar in the drop ceiling grid. The Lightspeed base station shall be mounted to the drop ceiling grid via provided hanger clip. The Lightspeed base requires one of the relocated or new data drops.

During this phase it is the responsibility of the Vendor/Contractor to provide Guilford County School's Technology Services "as-built" digital drawings (CAD or PDF format) and digital device inventory list (Microsoft Excel format) identifying data drop numbers and locations, device serial numbers, device MAC addresses.

3rd Phase will be the activation and testing of new equipment. During this phase it is the responsibility of Guilford County School's Technology Services to connect all the Valcom/Lightspeed devices to the Guilford County Schools network. This should be coordinated several days in advance to ensure Guilford County School's staff availability. Guilford County School's Technology Services will provide all necessary CAT6 patch cables in the MDF/IDF locations for this project. Testing of the Valcom and Lightspeed systems is the responsibility of the vendor/contractor and shall include paging each classroom and verifying volume level is adequate for the space, testing building wide audio broadcast from designated central location, Emergency button activation via fixed button and wireless lanyard, bell schedule, audio ducking, emergency activation location mapping. Guilford County School's Technology Staff shall be present for final project testing and sign-off. Final sign-off should be coordinated several days in advance to ensure Guilford County School's staff availability.

4th Phase will be the demolition/cleanup of the existing paging equipment. Existing paging equipment at a minimum includes mounts, classroom speakers, hallway speakers, outdoor speakers/horns, indoor horns, amplifiers, switch banks, power supplies and any abandoned intercom cabling left (verify with Guilford County School Technology Services prior to removal). All holes where equipment has been removed from interior or exterior walls shall be filled with appropriate filler materials. It is the contractor's responsibility to replace any ceiling tiles that have old speakers cut in. The replacement ceiling tiles shall match the currently installed ones in the school.

It is the contractor's responsibility for the removal of all trash generated by this project from the site. School dumpsters are not allowed to be used for this project.

1 - CABLING REQUIREMENTS

1.1 General

1.1. All cabling shall comply with current national, state, and local codes. Questions about codes shall be submitted to the Authority Having Jurisdiction (AHJ).

A. Installers should familiarize themselves with the GCS Technology Specification V11. All work should meet all requirements of the GCS Technology Specification V11, unless otherwise specified.

1.2 Installer Qualifications

1.2.1. Cabling installer must meet ALL qualifications listed here.

A. Panduit Certified Installer or Guilford County Schools Specific Panduit Certified Installer

B. Panduit Certification Plus System Warranty Program Member

C. BICSI member, current and in good standing.

D. All past work for Guilford County Schools certified with no outstanding issues.

E. Contractor certifications and proof of requirements must be provided to Guilford County Schools Technology Services upon request.

1.3 Pathways

1.3.1. New pathways shall be installed in all areas with the exception of existing cable trays. The use of existing cable trays shall be in a neat and similar manner to existing cable.

1.3.2 Pathways

1.3.3 Conduits

A. Inaccessible Areas

1. Inaccessible areas such as lock-in ceiling tiles, drywall or plaster, shall be avoided as distribution pathways.

B. Firewall Penetrations

1. Firestopping for openings through fire and smoke rated walls shall meet the requirements of "Fire Tests of Through-Penetration Firestops" designated by ASTM E814.

C. Products

1. EMT

a) Minimum size three-quarter inch ($\frac{3}{4}$ ”).

b) Connectors shall have plastic insulating bushing.

c) Fittings set-screw type.

1.3.4. Outlet Boxes

- A. Interior outlet boxes shall be galvanized steel, 4" x 4" x 2.75" with mud ring.
- B. Outlet boxes for sleeves shall be 4 x 4 boxes or STI Sleeve Kit.
- C. Outlet boxes may be required for the interior wall mount and hard ceiling mount.
- D. Outlet boxes should be flush with wall/hard ceiling surface if possible.

1.3.5. Exterior Sleeves

- A. Exterior mounts shall have a ¾" sleeve installed, sealed, and waterproofed through wall.
- B. An interior 4 x 4 box shall be installed adjacent to the sleeve for cable termination.

1.4. Cable

1.4.1. Patch Panel

- A. New patch panel shall be provided in each rack.
- B. Use a new Panduit CPP24FMWBLY, Mini-Com 24 port Modular Patch Panel.

1.4.2. Cable

- A. All cable shall be CAT6 Plenum rated, regardless of the environment.
- B. Panduit PUP6AHD04xx-G Vari-Matrix HD, Plenum cable

1.4.3. Jack

- A. Panduit CJ6X88TGxx Mini-Com® UTP RJ45 CAT6 TG Jack Module

1.4.4. Surface Mount Box

- A. Panduit CBX1AW-A Mini-Com® Surface Mount Box

1.4.5. Patch Cable

- A. Panduit CAT6 24 AWG UTP Copper Patch Cord

1.5. Identification

- 1.5.1. Utilize the identification system as specified in GCS Technology Specifications V11.

1.6. Commissioning

- 1.6.1. All cables shall be tested for CAT6 compliance.
- 1.6.2. Test results shall be provided to GCS for each site/cable.

1.7 As Built Drawings

- 1. 7.1. The contractor shall provide as built drawings of the completed installation including cables, cable identification.
- 1. 7.2. As built drawings shall be in .dwg or .pdf format.

2 - Installation Requirements

2.1. General

2.1.1 Installation shall be complete with all necessary accessories, brackets, etc.

2.1.2 Installation shall be per manufacturer guidelines.

2.2 Ceiling Mount

2.2.1. Drop Ceiling: Valcom 2x2 lay-in speaker.

2.3 Wall Mount

2.3.1. Valcom wall mount speaker.

2.4. Exterior Mount

2.4.1. Valcom vandal resistant box.

2.5. Connections

2.5.1 Data connections shall be connected to GCS network equipment by GCS Technology Services staff.

A. Coordinate for most efficient time usage.

2.5.2. Speakers shall be connected to outlets by contractor.

2.5.3. Commissioning

A. Contractor shall actively test each device installed.

2.6. As Built Drawings

2.6.1. The contractor shall provide as built drawings of the completed installation including cables, cable identification.

2.6.2. As built drawings shall be in .dwg or .pdf format.

3 - SCHEDULE PRIORITY

3.1. General

3.1.1 Contactor should complete the Proposed Schedule Response.

3.1.2 GCS desires the quickest possible schedule, while maintaining installation integrity.

4 - CONTRACTOR REQUIREMENTS

4.1. General

4.1.1 Public agencies, private for-profit companies, and non-profit companies and institutions are invited to submit proposals in response to this RFP.

4.2. Subcontracts

4.2.1. Subcontracting cabling installation is allowed. Only one level deep is allowed (i.e., Contractor may subcontract to cabler, cabler may not subcontract further, with the exception of pathway installation).

4.2.2. Subcontracts to other installers is NOT allowed.

4.2.3. Proposal must clearly identify a prime contractor. The prime contractor will be responsible for providing all deliverables as defined by any resulting contract according to the terms and conditions as set forth in any resulting contract.

4.3 Capability

4.3.1. Contractor must demonstrate a minimum of five (5) years of experience in providing similar programs for K-12 clients.

4.3.2. Contractor shall provide a minimum of three (3) current K-12 clients.

4.3.3 Contractor must demonstrate that it has supplied a program of similar size and value as proposed in the contractor's response, or that it has other experience that clearly demonstrates capacity to successfully perform as outlined in its proposal.

4.3.4 Contractor must show it has the ability, capacity, and flexibility to collaborate successfully and actively with GCS during the installation's preparation, delivery, and support.

4.3.5. Contractor must sign a non-disclosure agreement regarding any drawings, designs, quantities, etc. used in the project.

4.3.6. Project Management

4.3.7. Contractor shall employ a Project Manager for the duration of the project.

4.3.8. Project Manager shall:

A. Attend all project meetings as a representative of Contractor.

B. Have authority to act for Contractor.

C. Be liaison for communication between Contractor and Guilford County Schools.

D. Perform project management and coordinate all phases of the project with the Guilford County Schools Project Manager.

E. Attend Pre-Construction meeting prior to beginning work.

F. Attend weekly project meetings as scheduled.

4.4. Permits

4.4.1. Contractor is responsible for obtaining and paying for all required permits, licenses, inspections, and fees.

4.4.2 All necessary permits shall be completed before the start of work.

4.4.3 Contractor shall

A. Provide Guilford County Schools with copies of all required building and trade permits.

B. Furnish and file with the proper authorities all drawings required by them in connection with this work.

C. Be responsible for arranging all inspections and for securing all required signatures.

4.4.4. Upon completion of the work, properly completed permits shall be returned to Guilford County Schools.

4.5. Work Restrictions

4.5.1. Limit use of premises to work in areas indicated. Do not disturb portions of site beyond areas in which the work is indicated.

4.5.2. Allow for GCS occupancy of site.

A. Keep driveways and entrances serving premises clear and available to GCS, GCS employees, and emergency vehicles at all times. Do not use driveways as parking or storage of materials.

B. Schedule deliveries to minimize use of driveways and entrances.

4.5.3. Schedule deliveries to minimize space and time requirements for storage of materials and equipment on site.

4.5.4. Access Hours

A. Work for this project should be completed outside of GCS Working Hours and/or GCS Working Days. Very limited work may be requested during GCS Working Hours.

B. Access to buildings will be coordinated through the GCS project manager.

4.5.5. Special Requirements

A. Criminal Background Investigations of individuals working on school property (sites occupied with students and sites not occupied with students) are required of the Contractor. Criminal Background Investigations must have been completed within the last year and shall cover the previous seven years. All costs associated with Criminal Background Investigations are the responsibility of the Contractor.

1. Any individual with the following criminal convictions or pending charges will NOT be permitted on any school property or project.

a) Child Molestation or Abuse

b) Rape

c) Any Sexually Oriented Crime

d) Drugs: Felony Use, possession, or distribution.

B. Each person on site must wear a plastic laminated identification badge that identifies the name of the company and the person's name. These badges are to be computer produced at a font large enough to be clearly visible. All costs associated with identification badges are the responsibility of the Contractor.

C. There is a NO TOBACCO or VAPING policy on all property owned by Guilford County Schools. Therefore, use of any type of tobacco product is prohibited. Workers will be asked to leave the site for the balance of the day on their first offense. Workers will be asked to permanently leave the site after the second offense.

5 – Product Requirements

5.1. General

5.1.1. Complete and Cost Effective

A. Contractor must provide a product that is both functionally complete and cost effective.

5.1.2. Ongoing Improvements

A. GCS is vitally interested in investing in products which have long-life and upgradeability to provide continuing and enhanced capabilities over time, including migration to evolving standards. Contractor should describe its product's ability to adapt to or incorporate improved technology.

5.2. Products

5.2.1 Valcom Analog Speakers

- A. V-1020C - 8-inch round ceiling speaker one-way
- B. V-9022A - 2' x 2' Lay-in ceiling speaker (sold in packs of two)
- C. V-9852 - 8-inch self-amplified vandal resistant wall speaker one-way
- D. V-9880 - Vandal resistant FlexHorn speaker
- E. V-1080 - Vandal resistant 3-watt, self-amplified FlexHorn
- F. V-9815 – Stealth Corridor Speaker, One-Way

5.2.2 Valcom IP/SIP Speakers

- A. VL 520BK-F - IP Compact Speaker with Text
- B. VIP-480AL - IP One-Way FlexHorn with Long Line Extender

5.2.3 Audio Gateway

- A. VE8004BR - Network Page Zone Extender

5.2.4 Head End Device

- A. Valcom IP 6000 package (Package Includes App Server, VE6090, VE4804, 1RU Battery Backup-

5.2.5 Accessories

- A. V-1092 - Wall Mount Volume Control
- B. VE-2970 – Emergency/Normal Call Button, with Volume Control, Stainless Steel
- C. VE-8092 - Interactive Console

D. VIP-895-E – IP/SIP Emergency Communication Panel

5.2.6 Power Supplies

A. VP-2124D - Power Supply, Digital, 2Amp/24V

BIDS MUST BE SUBMITTED ON THIS FORM.

Fairview Elementary School: 608 Fairview Street, High Point, NC 27260

Description	Part Numbers	Quantity
Light Speed Kits (1-C25 base, two Clearmic's, 1-TCQQ speaker w/ 50' of cable and the Media Connector)	C25-CCT-M	45
Valcom IP 5000 Package	VEIP6K-1	1
IP Interactive Console	VIP-893	1
IP Emergency Communication Panel	VIP-895-E	1
Valcom 8804	VE804BR	2
Power supplies for analog speakers	VP-2148D	8
VL520 IP Clock/Speaker	VL520	56
Call Button (2 button)	V-2970	56
2' x 2' lay-in Speakers (Ordered in Even Quantities)	V-9022A-2	47
2' x 2' lay-in Speakers (Ordered in Even Quantities) for speakers that connect to an IP clock	V-9022A-2	10
Outdoor Speaker	V-9852	10
TOTAL EQUIPMENT BID PRICE		
SHIPPING CHARGES		
SUBTOTAL		
6.75% SALES TAX		
SUBTOTAL COST		
LABOR COST		
TOTAL COST		

Eastern Guilford Middle School: 435 Peeden Drive, Gibsonville, NC 27249

Description	Part Numbers	Quantity
Light Speed Kits (1-C25 base, two Clearmic's, 1-TCQQ speaker w/ 50' of cable and the Media Connector)	C25-CCT-M	58
Valcom IP 5000 Package	VEIP6K-1	1
IP Interactive Console	VIP-893	1
IP Emergency Communication Panel	VIP-895-E	1
Valcom 8804	VE804BR	6
Power supplies for analog speakers	VP-2148D	28
VL520 IP Clock/Speaker	VL520	79
Call Button (2 button)	V-2970	79
2' x 2' lay-in Speakers (Ordered in Even Quantities)	V-9022A-2	105
2' x 2' lay-in Speakers (Ordered in Even Quantities) for speakers that connect to an IP clock	V-9022A-2	12
Outdoor Speaker	V-9852	13
TOTAL EQUIPMENT BID PRICE		
SHIPPING CHARGES		
SUBTOTAL		
6.75% SALES TAX		
SUBTOTAL COST		
LABOR COST		
TOTAL COST		

Colfax Elementary School: 9112 W. Market Street, Colfax, NC 27235

Description	Part Numbers	Quantity
Light Speed Kits (1-C25 base, two Clearmic's, 1-TCQQ speaker w/ 50' of cable and the Media Connector)	C25-CCT-M	53
Valcom IP 5000 Package	VEIP6K-1	1
IP Interactive Console	VIP-893	1
IP Emergency Communication Panel	VIP-895-E	1
Valcom 8804	VE804BR	7
Power supplies for analog speakers	VP-2148D	15
VL520 IP Clock/Speaker	VL520	67
Call Button (2 button)	V-2970	67
2' x 2' lay-in Speakers (Ordered in Even Quantities)	V-9022A-2	66
2' x 2' lay-in Speakers (Ordered in Even Quantities) for speakers that connect to an IP clock	V-9022A-2	8
Outdoor Speaker	V-9852	19
TOTAL EQUIPMENT BID PRICE		
SHIPPING CHARGES		
SUBTOTAL		
6.75% SALES TAX		
SUBTOTAL COST		
LABOR COST		
TOTAL COST		

Smith Academy: 2225 S. Holden Road, Greensboro, NC 27407

Description	Part Numbers	Quantity
Light Speed Kits (1-C25 base, two Clearmic's, 1-TCQQ speaker w/ 50' of cable and the Media Connector)	C25-CCT-M	23
Valcom IP 5000 Package	VEIP6K-1	1
IP Interactive Console	VIP-893	1
IP Emergency Communication Panel	VIP-895-E	1
Valcom 8804	VE804BR	6
Power supplies for analog speakers	VP-2148D	10
VL520 IP Clock/Speaker	VL520	36
Call Button (2 button)	V-2970	36
2' x 2' lay-in Speakers (Ordered in Even Quantities)	V-9022A-2	72
Outdoor Speaker	V-9852	3
TOTAL EQUIPMENT BID PRICE		
SHIPPING CHARGES		
SUBTOTAL		
6.75% SALES TAX		
SUBTOTAL COST		
LABOR COST		
TOTAL COST		

Attach to Bid Attach to Bid Attach to Bid Attach to Bid Attach to Bid Attach to Bid Attach to Bid Attach to Bid Attach to Bid
The total value of minority business contracting will be (\$)_____.

AFFIDAVIT A

This Affidavit and **ALL THREE (3) SECTIONS** Herein Must Be Completed By **ALL BIDDERS** and Submitted with Bid.

Section I - Listing of the Good Faith Effort

Bidder must earn at least 50 points from the Good Faith Efforts list for their Bid to be considered responsive and must submit documentation supporting all items checked within the timeframes set forth in Section III below.

I have made Good Faith Effort to comply under the following areas checked:

- 1** - Contacted minority businesses that reasonably could have been expected to submit a quote and that were known to the contractor, or available on State or local government maintained lists, at least 10 days before the bid date and notified them of the nature and scope of the work to be performed. "Contact" means contact by letter, fax, e-mail or other means to a viable and active address. **CONTRACTOR MUST ATTACH EVIDENCE OF CONTACT TO THIS AFFIDAVIT AND SUBMIT WITH BID.** Value = 10 points.
- 2** - Made the construction plans, specifications and requirements available for review by prospective MWBE businesses, or providing these documents to them at least 10 days before the bids are due. Value = 10 points.
- 3** - Broken down or combined elements of work into economically feasible units to facilitate minority participation. Value = 15 points.
- 4** - Worked with MWBE trade, community, or contractor organizations identified by the Office of Historically Underutilized Businesses and included in the bid documents that provide assistance in recruitment of MWBE'S. Value = 10 points.
- 5** - Attended prebid meetings scheduled by the public owner. Value = 10 points.
- 6** - Provided assistance in getting required bonding or insurance or provided alternatives to bonding or insurance for subcontractors. Value = 20 points.
- 7** - Negotiated in good faith with interested MWBE'S and did not reject them as unqualified without discussing with MWBE'S sound reasons based on their capabilities. **CONTRACTOR MUST ATTACH TO THIS AFFIDAVIT AND SUBMIT WITH BID COPIES OF QUOTES OR RESPONSES FROM ALL FIRMS SUBMITTING QUOTES OR RESOPNSES, AND, IF APPLICABLE, WRITTEN JUSTIFICATION FOR ANY REJECTION OF A MWBE BASED ON LACK OF QUALIFICATION.** Value = 15 points.
- 8** - Provided assistance to an otherwise qualified MWBE in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letters of credit, including waiving credit that is ordinarily required. Assisted minority businesses in obtaining the same unit pricing with the bidder's suppliers in order to help MWBE businesses in establishing credit. Value = 25 points.
- 9** - Negotiated joint venture and partnership arrangements with MWBE businesses in order to increase opportunities for MWBE business participation on the construction or repair project when possible. Value = 20 points.
- 10** - Provided quick pay agreements and policies to enable MWBE contractors and suppliers to meet cash-flow demands. Value = 20 points.

The undersigned hereby certifies that he or she has read the terms of the MWBE business commitment, that the bidder has made the Good Faith Efforts in the areas checked above, and that he or she is authorized to bind the bidder to the commitment herein set forth.

Date:_____ Name of Authorized Officer:_____

Signature:_____

Section II - Portion of the Work to be Performed by Minority Firms

I will expend a minimum of _____% of the total dollar amount of the contract with MWBE. MWBE will be employed as construction subcontractors, vendors, suppliers or providers of professional services. Such work will be subcontracted to the following firms listed below.

(Attach additional sheets if necessary)

Name and Phone Number	*MWBE Category	Work description	Dollar Value

*MWBE categories: Black, African American (**B**), Hispanic (**H**), Asian American (**A**) American Indian (**I**), Female (**F**) Socially and Economically Disadvantaged (**D**)

Pursuant to GS143-128.2(d), the undersigned will enter into a formal agreement with MWBE for work listed in this schedule conditional upon execution of a contract with the Owner. Failure to fulfill this commitment may constitute a breach of the contract.

The undersigned hereby certifies that he or she has read the terms of this commitment and is authorized to bind the bidder to the commitment herein set forth.

Date: _____ Name of Authorized Officer: _____

Signature: _____

Section III – Documentation of Good Faith Efforts

ALL BIDDERS, regardless of percentage of MWBE participation, **MUST** provide documentation of all Good Faith Efforts checked in Section I within the timeframes set forth in Parts A and B below.

Failure to submit these documents / information shall be grounds for deduction of Good Faith Points. In the event such a deduction results in a failure to achieve the required number of Good Faith Points, the Bid shall be rejected unless the bidder has otherwise demonstrated Good Faith Efforts.

PART A (Documentation Required to be Submitted With Bid)

Documentation **MUST** be provided **WITH THE BID** in order for the bidder to receive credit for certain items checked. If the bidder checked Items 1 or 7 in Section I, the bidder **MUST** provide documentation supporting those Good Faith Efforts **WITH THE BID**.

Examples of such documentation include, but are not limited to, the following:

ITEM 1

- Copies of solicitations for quotes to at least three (3) MWBE's from the source list provided by the State for each subcontract to be let under this contract (if 3 or more firms are shown on the source list). Each solicitation shall contain a specific description of the work to be subcontracted, location where bid documents can be reviewed, representative of the Prime Bidder to contact, and location, date and time when quotes must be received.
- Copies of quotes and responses received from each firm responding to the solicitation.
- A telephone log of follow-up calls to each firm sent a solicitation.

ITEM 7

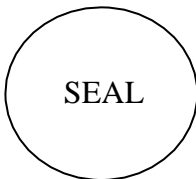
- Copies of quotes or responses received from all firms submitting quotes or responses for each subcontract, and, if applicable a letter detailing the reason(s) for any rejection of minority business(es) due to lack of qualification.

I do certify the attached documentation as true and accurate representation of my good faith efforts.

Date: _____ Name of Authorized Officer: _____

Signature: _____

Title: _____



State of North Carolina, County of _____

Subscribed and sworn to before me this _____ day of _____ 20____

Notary Public _____

My commission expires _____

PART B (Documentation Required to be Submitted Within 72 Hours of Notification)

Certain documentation **MUST** be provided within 72 hours of notification of being the apparent lowest responsible, responsive bidder in order to receive credit for certain additional Items checked. If the bidder checked Items 2, 3, 4, 5, 6, 8, 9 or 10, the bidder **MUST** provide documentation supporting those Good Faith Efforts within 72 hours of notification of being the apparent lowest responsible, responsive bidder.

Examples of such documentation include, but are not limited to the following:

ITEM 2

- Invitation to view construction plans, specifications and requirements.
- Cover letter enclosing construction plans, specifications and requirements.

ITEM 3

- Copies of all bid solicitations or request for proposals broken down by scope of work.
- Letter detailing contractor's efforts to break down or combine elements of work into economically feasible units to facilitate minority participation.

ITEM 4

- Documentation of any contacts or correspondence to MWBE, community, or contractor organizations in an attempt to meet the goal.

ITEM 5

- Copy of pre-bid roster.

ITEM 6

- Letter documenting efforts to provide assistance in obtaining required bonding or insurance for MWBE.

ITEM 8

- Letter documenting proposed assistance offered to minority business in need of equipment, loan capital, lines of credit, or joint pay agreements to secure loans, supplies, or letter of credit, including waiving credit that is ordinarily required.

ITEM 9

- Letter documenting negotiations with MWBE businesses to create joint venture or partnership arrangement for the construction or repair project.

ITEM 10

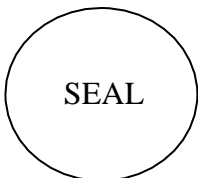
- Copy of quick pay agreements.
- Copy of quick pay policies.

I do certify the attached documentation as true and accurate representation of my good faith efforts.

Date: _____ Name of Authorized Officer: _____

Signature: _____

Title: _____



State of North Carolina, County of _____

Subscribed and sworn to before me this _____ day of _____ 20____

Notary Public _____

My commission expires _____

AFFIDAVIT B Intent to Perform Contract with Own Workforce.

County of _____

Affidavit of _____
(Name of Bidder)

I hereby certify that it is our intent to perform 100% of the work required for the _____
_____ contract.
(Name of Project)

In making this certification, the Bidder states that the Bidder does not customarily subcontract elements of this type project, and normally performs and has the capability to perform and will perform all elements of the work on this project with his/her own current work forces; and

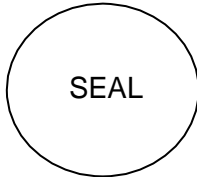
The Bidder agrees to provide any additional information or documentation requested by the owner in support of the above statement.

The undersigned hereby certifies that he or she has read this certification and is authorized to bind the Bidder to the commitments herein contained.

Date: _____ Name of Authorized Officer: _____

Signature: _____

Title: _____



State of North Carolina, County of _____

Subscribed and sworn to before me this _____ day of _____ 20__

Notary Public _____

My commission expires _____

