

	<p align="center">GUILFORD COUNTY SCHOOLS ADDENDUM</p> <p align="center">Purchasing Department 501 W. Washington Street Greensboro, NC 27401</p>
<p>Direct all inquiries to:</p>	<p>Invitation for Bid: 6564</p>
<p>Jarrold Ross</p>	<p>Bid due date: June 13th 2023</p>
<p>Rossj3@gcsnc.com</p>	<p>Commodity: Security Cameras / Cabling</p>

NOTICE TO BIDDERS

This document serves as **Addendum 4** for RFP 6574 – Security Cameras / Cabling.

Please note the updated Bid Submittal instructions which are detailed in the bid document.

Question 1) On page 14, you reference in section 4.1 “All camera proposed must have full compatibility with the AVA Cloud Video Security system by AVIGILON ALTA.” Does this mean that the cameras to be proposed need to be Avigilon cameras specifically, as those may be the only options that will have full compatibility to allow for full function.

A 1) No, they do not need to be Avigilon cameras specifically.

Q 2) Project timeline. Want to make sure I understood the project completion deadline of August 31, 2024 refers to the entire project and not the 6 school pilot referenced in the RFP. Is there a completion deadline associated with the 6 school pilot? And will the balance of remaining sites be held from beginning until the pilot schools are complete?

A 2) The August 31 2024 deadline refers to the entire project. A completion date for the 6 school pilot would be negotiated once the bid was awarded.

Q 3) Subcontractors. The RFP appears to indicate that subcontracting for cabling only is allowed. Does that mean that all equipment mounting, connecting, testing, etc must be self-performed without the use of subcontractor partners?

A 3) Subcontractors can be utilized for the scope of the project. However sub-contracting will be limited to one layer deep, ie; subcontractors cannot subcontract. Prime vendor awarded will be responsible for providing all deliverables as defined by any resulting contract according to the terms and conditions set forth in the contract. Warranty fulfillment are the ultimate responsibility of the prime vendor.

Q 4) 3.4. Conduits

1. For sites requiring conduit, please provide lineal footage of conduit that bidders are to bid.
 - a. Which size conduit is to be provided?

A 4) Maps and to scale drawings have been provided for each site and we will also visit 6 prototype sites.

a) This could obviously vary depending on how many cables you were installing in the conduit but no conduit any smaller than $\frac{3}{4}$ inch should be installed.

Q 5) 4. System Compatibility

4.1. All cameras proposed must have full compatibility with the AVA Cloud Video Security

1. How many 3rd party (not AVA/Alta brand) cameras are connected to Ava Cloud throughout GCS currently?
2. How many schools currently have Ava Cloud Connector Units?
3. Will GCS provide Cloud Connectors and Licenses for new 3rd party cameras and 3rd party cameras that are not currently connected to Ava/Alta VMS?

A 5) 1 Greater than 1600 third party cameras are connected to AVA cloud throughout GCS
2 39 schools have cloud connectors
3 Yes GCS will provide license for AVA/ALTA VMS

Q 6) 10.0 CABLING REQUIREMENTS

General

1. Will Data Cables to each camera require an outlet/jack at camera end?
2. Will the structured cabling have to carry a 25 year cable warranty?
3. Color of Cat 6 cable?
4. Takeoffs of pathways between bidders can differ drastically, and site conditions can prevent assumed pathways from even being possible. To provide fair and equitable bidding across all bidders, please provide the following:
 - a. Average lineal footage that bidders are to apply to estimate for each camera.
 - i. Should assumed footage differ from site conditions, how will GCS like this cost to be presented?

A 6) 1. Yes as noted in the RFP 4.Cable 4.3 Jack only potential change could be color but that would not affect pricing
2. Yes
3. It is outlined in the RFP 4.Cable 4.2B as green but it could potentially change to blue which should not affect pricing.
4. a) Average lineal footage to estimate is 175'
ai) Do not understand question

Q 7) 11.0 INSTALLATION REQUIREMENTS

General

1. Does GCS require Surge Suppressors for exterior cameras?
2. Will plans that are to be provided show which cameras are existing and which are to be new locations?
3. Will plans that are to be provided show the type of camera for each location?
4. Will there be any asbestos issues to consider?

5. How many schools can contractor work on simultaneously?

A 7)

- 1) Please provide per unit pricing to allow for a surge suppressor for external cameras
- 2) No further plans will be provided
- 3) No further plans will be provided
- 4) There should not be any asbestos issues to consider
- 5) There is no limit to how many schools can be worked on simultaneously

Q 8) REVIEW AND AWARD

1. Will GCS award the project to more than one integrator?
2. Will GCS award the material separate from the labor to install?

A 8)

- 1) Current plans are to only award to one integrator
- 2) No

Q 9) General Question

What would be the time period for requesting further clarification if needed after initial questions have been answered?

A 9) No later than 12 noon 6-9-23

Q 10) RFP-Purpose and Background - page 3

How long is the pilot phase? When is delivery expected for the Pilot Phase? What is anticipated length of time for the pilot phase? Will the Pilot only be conducted at the High Schools? What is the total count of cameras for the Pilot Phase?

A 10) Pilot schools will simply be the first 6 schools to be installed but this is all one inclusive project to have all schools completed by 8-31-24

Q 11) RFP- Section 7 Contracts subsection 2 Contract Term page 11

What is the planned award date?

A 11) This will depend on BOE approval but we are shooting for a late June or early July award

Q 12) RFP Attachment 11 - page 30/ RFP - Section 2.0 General Information - page 3

While on page 3 it states Guilford County Schools is not tax exempt, per section 14 on page 31, there are tax exemptions. Clarification is needed on what taxes are applicable to Guilford County Schools?

A 12) GCS is not tax exempt and thus, will pay tax on all taxable goods.

Q 13) RFP and RFP Attachment 11 - page 13 / RFP and RFP Attachment 11 - page 32

Have the requirements on page 32 been modified by page 13 requirements for a background check?

A 13) Utilize page 32

Q 14) RFP - general item of concern based on our experience

Is there a possibility we might uncover asbestos when the cabling is installed? If so, who is responsible for remediation?

A 14) **There are current cabling pathways which should provide ample access for the new cabling. If a concerning area is discovered during cable installation the contractor would need to make GCS aware immediately and resolution will be provided at that time**

Q 15) RFP - discussed in pre bid meeting

Is Contractor responsible for removing any existing coax or other old cabling that is not to be reused? Will GCS provide the data of which schools have coax to be removed?

A 15) **Contractor will not be responsible for removing the coax as part of this scope of work.**

Q 16) RFP section 9 5.10 sub A - pg 15

It was mentioned on the pre-bid call that Cisco data switches will be procured outside of this project and used to support the cameras. Not all Cisco ports support POE+ and POE++. Generally speaking, dual and quad lens cameras have higher POE wattage requirements. While it is not the responsibility of the Contractor to supply the switches, should Contractor assume that GCS will have the adequate number of 60w and 90w ports where multi-lens cameras are being scoped? Or will GCS provide POE injectors for those cams?

A 16) **We will work to provide adequate power sources from the switches out side of this scope.**

Q 17) RFP section 5.10 sub A - pg 15

Double Dome states 4 sensors @ 5MP and Quad Dome States 2 sensors @ 5MP, are these requirements written incorrectly? and Will the minimum requirement be the same 5MP per sensor for each Double or Quad when this is corrected?

A 17) **Yes it was written incorrectly and the minimum requirement will be the same 5MP per sensor for each double or quad**