



GUILFORD COUNTY SCHOOLS BID# 189-5655

HS Wireless Network Infrastructure Equipment

BID TAB 4/24/2014

Vendor Name & Address	CISCO Letter Inc	Total Bid Amount
Howard Technology, Ellisville, MS	Yes	\$868,167.86
A3 Communications Inc., Irmo, SC	Yes	\$855,930.20
OM Office Supply Inc., Mechanicsburg, PA	Yes	\$778,655.85
Strategic Communications, Louisville, KY	Yes	\$799,242.25
Adcap Network Systems Inc., Alpharetta, GA	Yes	\$2,018,264.87
Encore Technologies, Greenville, SC	Yes	\$827,971.85
Byteworks, LLC., Duluth, GA	Yes	\$822,621.45
Next Level Solutions, Scottsdale, AZ	Yes	\$924,995.00
Quantum Technology Group, LLC., Cornelius, NC	Yes	\$800,994.49
NWN Corporation, Greensboro, NC	Yes	\$720,358.39 (single pk)
NWN Corporation, Greensboro, NC	Yes	\$761,504.11 (10/pk)
PVA Inc., Burlington, NC	Yes	\$858,224.00
En Pointe Technologies, Gardena, CA	Yes	\$782,268.01
Catalyst Technology Group USA Inc., Knoxville, TN	Yes	\$779,595.61
CNP Technologies, LLC., Charlotte, NC	Yes	\$734,099.44

*Awarded to NWN